

GYM | PERSONAL TRAINING | SPA

PITCH DECK



## IMAGINE...

... You love sports and tailored personal care.

... You look for an environment that reflects excellence and luxury in every detail.

... You want treatment similar to that of a professional athlete and want to be part of a team that shares your passion for this lifestyle.

...You enter a gym that should meet all your expectations...



... only to realize that it's an ordinary studio - far from what you had dreamed of.

# BECAUSE THE SITUATION IN TODAYS GYMS IS:

Dysfunctional and inferior. On multiple levels.



#### Poor facilities

Constantly occupied, broken, outdated and cheap.



#### **Bad service**

Busy, unavailable, underqualified.



#### Impersonal

Minimal trainer and team contact, hardly any support or motivation.





## 

INDIVIDUAL.

EXCLUSIVE.

OUTSTANDING.

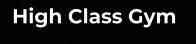














# Our HOLISTIC CONCEPT makes us unique.



# MEET THE TEAM

Our team combines different expertise to offer the high-class fitness experience: Robin and Adam come from Swiss and German banking backgrounds and have already gotten to know many different gym concepts around the world. Their shared experience in the areas of legal and consulting prepares them for the different challenges that come with starting a business. Tom, our experienced fitness coach, will be responsible for planning individual and group training sessions and will be responsible for providing nutritional advice to customers and trainers.



Robin Barisic
Co-Founder

Legal & Marketing



Adam Simon
Co-Founder

Finance & HR



**Tom Jennings** 

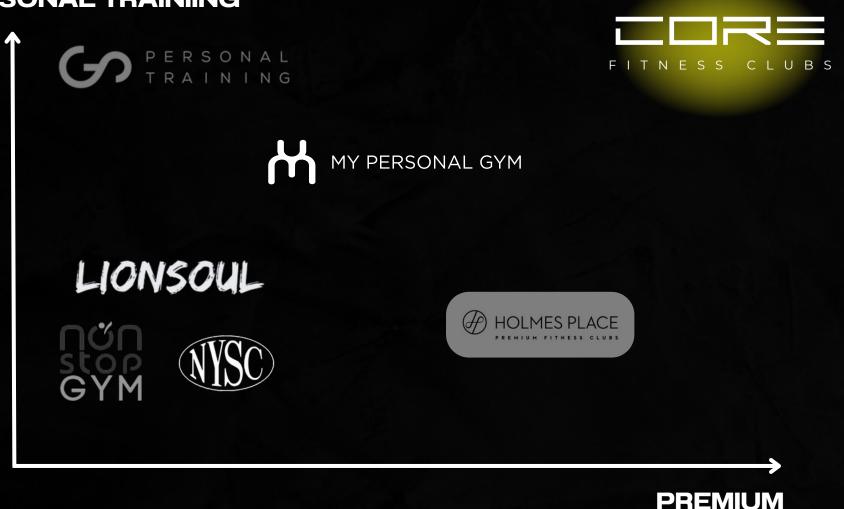
Head Coach Programs & Nutrition



# STANDING OUT IN THE TARGET MARKET

#### **ZURICH, SWITZERLAND**

#### **PERSONAL TRAINING**



## The demand for fitness has increased sharply:

+12%

Gym members in Switzerland in the last 5 years.

#### **Zurich and the whole of Switzerland offer this**

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Exclusive Premium Personal Training Gyms

#### And at proud prices:

CHF 130+

Costs one hour of personal training in Zurich





## EXCLUSIVE MEMBERSHIPS AND PRICES PER MONTH INVITE ONLY | 500 MEMBERS MAX.

**CHF 490** 

GOLD MEMBERSHIP

- 4x Personal Training
- 4x Group Courses
- 1x Waived Cancellations
- Wellness & Early Access

CHF 1'290

PLATIN MEMBERSHIP

Gold and...

- 12x Personal Training
- 8x Group Courses
- 2x Waived Cancellations
- Free Drinks, Shakes, Coffee

□□**≂**≡ Platin CHF 1'990

BLACK MEMBERSHIP

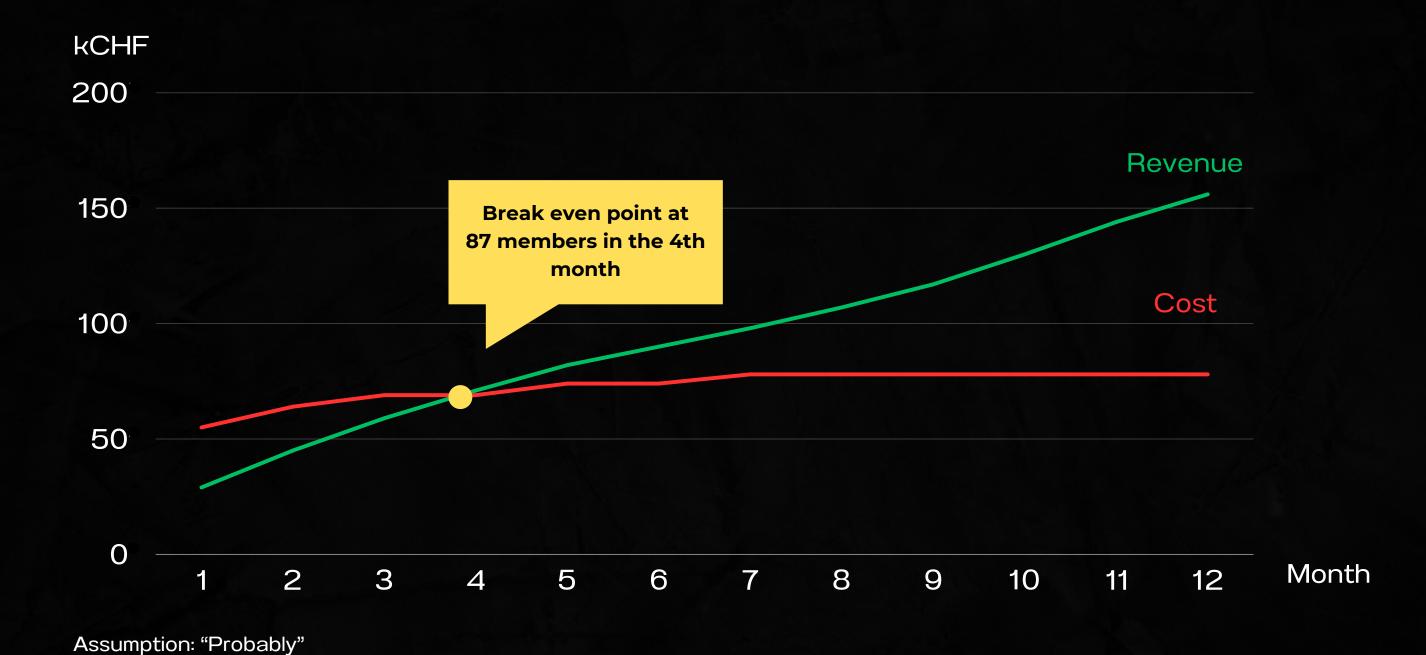
Platin and...

- ✓ Personal Training & Group Courses
- 2x Bring a Friend
- 4x Waived Cancellations
- Locker Service





#### □□□ BREAK-EVEN AFTER 4 MONTHS





#### Profit in kCHF

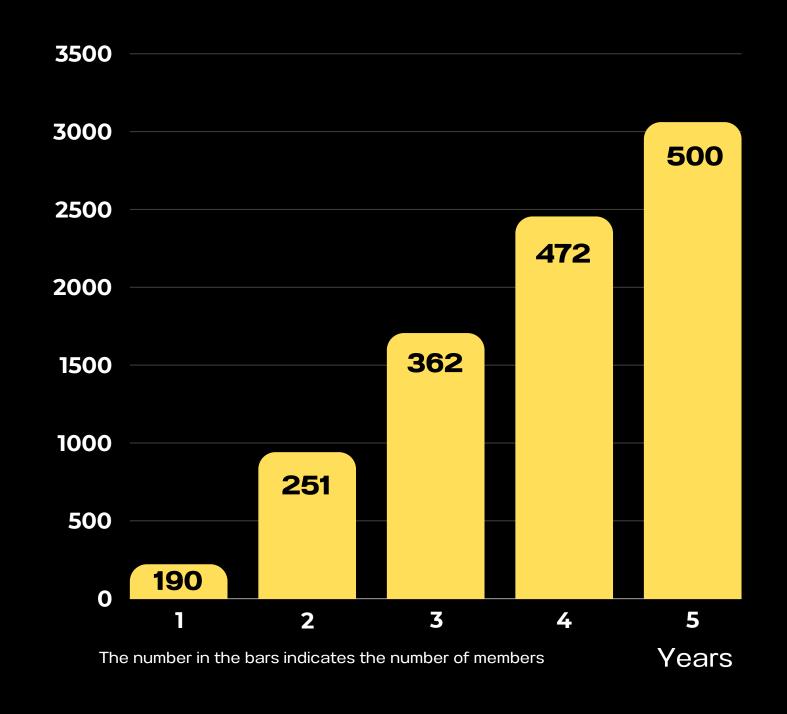
## OUR GOALS

Our long-term goal is to establish Core as a brand and expand into the two most important cities in Switzerland: Zurich and Geneva.

With the first studio we are planning a cap of 500 members. We plan to achieve this ambitious goal in the fifth business year.

With 190 members in the first year, our annual profit before taxes is 221k CHF.

With 500 members in the 5th year, our annual profit before taxes is 3.1M CHF.

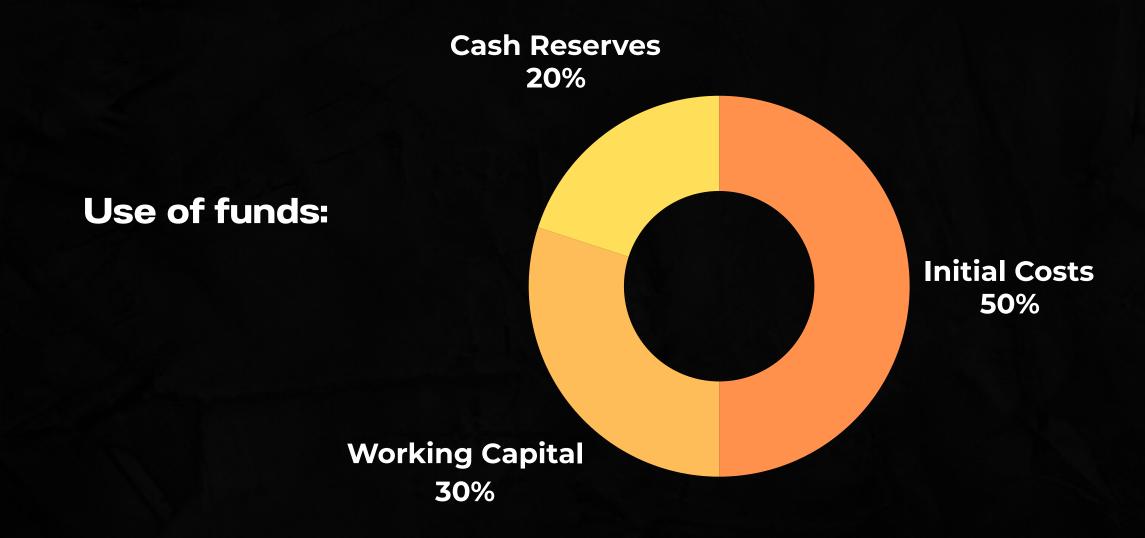




#### BECOME PART OF



#### We raise CHF 650k - and give away up to 10%





### THANK YOU!



#### **CONTACT INFORMATION**

PHONE ROBIN

+41 76 578 70 14

PHONE ADAM

**EMAIL ADDRESS** 

WEBSITE

+41 76 512 48 63

info@core-clubs.com

www.core-clubs.com

